Indian Institute of Management Lucknow

Prabandh Nagar, IIM Road, Lucknow — 226013 (U.P.), India

November 04, 2026

Advertisement for the Contractual Position of Research Associate 'A' or 'B'

Applications are invited from eligible candidates for ONE position of Research Associate 'A' or 'B' in the Marketing Management Area under Professor Sushant Kumar at the IIM Lucknow.

Eligibility Criteria and Job Specification:

Educational qualifications:

1) The candidate must possess a Ph.D preferably in Management or relevant field, demonstrating strong research competence and subject expertise.
2) Postgraduate degree / MBA or relevant field from a reputed/recognised institute or university (regular mode) with a minimum of 60% marks.

Desirable Requirements:

1) Preference will be given to candidates with experience in primary data collection & analysis.
2) Proficiency in Excel, AMOS, R, NVIVO, and other data analysis software is preferred.
3) At least one research publication in a peer-reviewed journal, national or international, reflecting the ability to conduct independent research. Preference shall be given to candidates who have demonstrated research experience in publishing high-quality research papers in reputed (ABDC A, ABS 3 and above) journals.
4) A Ph.D. with a minimum of two years of post-PhD research experience is preferred.

Job Specification:

Assisting the faculty member in research, including but not limited to conducting literature reviews, conceptualizing, designing, writing, and conducting research projects, primary and secondary data collection and analysis, and writing academic reports and research papers.

Emoluments:

The selected candidate will receive a consolidated monthly fellowship in the range of Rs.60,000/- to Rs.65,000/-, depending upon qualifications and relevant experience, plus HRA as per applicable norms. Remuneration will be offered within the specified range and will be commensurate with the qualifications and experience of the candidate.

Mode of Selection: All applications received in response to this advertisement will be scrutinized, and only shortlisted candidates will be contacted by email for an interview, which will be conducted in the online mode only. The final selection will be made on the basis of the qualifications, relevant experience, and performance of the candidate in the online interaction.

General Terms and Conditions:

1) **The position is purely contractual in nature.** The candidate selected for the above post will be appointed on a contractual basis for an initial period of 12 months, which may be extended further based on performance and institute requirements.
2) Incomplete/Ineligible applications will be deemed invalid and rejected without intimation to the candidate. Only the eligible candidates will be called for the interview.
3) Please note that only selected candidates will be intimated. No other query will be entertained.
4) No TA/DA will be paid for attending the interview, if called for.
5) Canvassing through any means will be taken seriously and the candidate is liable to be rejected.

How to apply: Please fill the google form mentioning the key details (photo, resume, total marks, work experience).

Link: https://forms.gle/GBGWyMDfD5tPxZLTA

Last date to apply: 20-Nov 2026

For any query you may write at sushant.k@iiml.ac.in

Note: Applications received after the last date or those with incomplete information will be rejected.