



Memorandum of Understanding

**IÉSEG School of Management
Lille and Paris, France
(IÉSEG)**

and

**Indian Institute of Management
Lucknow, India
(IIML)**

Whereas IÉSEG and IIML recognize the importance of an international experience in the education and development of their students and professors; and wish to provide their students and professors with the opportunity of studying and working in an international environment;

The parties enter into this Memorandum of Understanding for the creation of a partnership between the two institutions:

1. Objectives

IÉSEG and IIML shall develop a partnership in the furtherance of the objectives contained in the preamble above.

IÉSEG and IIML acknowledge that an international experience for students, professors, researchers and administrative personnel is integral in the positioning of a business school in the global economy. As such the parties agree to work together in the following areas of cooperation:

- a. Exchange of students;
- b. Exchange of professors;
- c. Exchange of administrative personnel;
- d. Joint research projects, conferences and publications;
- e. Double degree and joint program development and implementation;
- f. Any other agreed upon activity conducive to the deepening of the relationship between IÉSEG and IIML.

2. Student Exchange

It is agreed that the partnership shall commence with a student exchange between the two institutions. This shall be subject to a separate Agreement between the parties.

3. Formal Agreements

It is acknowledged that there shall be separate Agreements for each of the items listed above which shall be included as Appendices to this Memorandum of Understanding. The parties agree to make all reasonable efforts to work together in this partnership to advance the ties between IÉSEG and IIML.

4. Distinctive Signs

Both institutions agree that the intellectual property rights linked to their respective distinctive signs such as trademarks, trade names, slogans, logos, designs, among others, are and remain their sole property.

This MOU, under no circumstances, will be interpreted as an instrument of transfer, licensing, sale, donation, or any other form of transmission of such property in favor of the other institution. Each institution has the duty to respect and enforce the intellectual property of their respective counterpart under this MOU. The institutions cannot use the distinctive signs in any way except with the prior written consent of the other party or under the conditions established in the addenda.

5. Joint Property

The institutions agree that any intellectual property rights arising from or in connection with this MOU, through and by the joint and collaborative efforts of the institutions shall be jointly owned and subject to specific terms and conditions detailed in writing by the institutions.

IÉSEG and IIML shall acknowledge one another in any form of writing, publication or presentation based on research derived from the cooperative efforts of both institutions under this MOU, unless otherwise mutually agreed upon in writing by the institutions.

6. Miscellaneous

This MOU may be modified, varied or amended at any time after due consultation and with the written agreement of both institutions.

Neither institution shall assign, transfer or otherwise dispose of this MOU and any related addendum, or its obligations or liabilities hereunder in whole or in part to any other third party without written consent of the other institution.

The institutions acknowledge that all visits or exchanges of academic/administrative staff and/or students will be subject to compliance with the entry and visa regulations of each country.

This MOU is not intended to be legally binding. It merely expresses the intentions and understanding of the institutions which will form the basis of any legally binding agreement to be drafted and executed in the future.

Both institutions hereby agree that they are not bound exclusively by this MOU and shall be at liberty to enter into any separate agreement or agreements with any third party without reference to the other institution.

7. Effective Dates

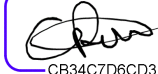
This Agreement shall be in force and valid upon the parties for a period of five (5) years from the date of the last of signatures of the parties to this Agreement (Initial Term). It shall be subject to revision, modification or renewal by mutual written agreement.

The Agreement may be terminated at the request of either institution, provided such request is made in writing at least twelve (12) months before termination is to become effective. Any termination of the Agreement must take into account and not affect the rights of students already participating or accepted for any exchange to complete their stay.

IN WITNESS WHEREOF this Agreement has been signed by the proper officers of each institution.

IÉSEG School of Management, France

Signed by:



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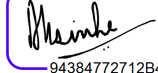
Dr Caroline Roussel
Dean & General Director

05 February 2026

Date & stamp

Indian Institute of Management, Lucknow

Signed by:



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Prof. Ashutosh Kumar Sinha
Chairperson, MOUs

04 February 2026

Date & stamp

SIGNATURE SHEET CORRESPONDING TO THE MEMORANDUM OF UNDERSTANDING SIGNED BETWEEN IÉSEG SCHOOL OF MANAGEMENT AND INDIAN INSTITUTE OF MANAGEMENT LUCKNOW.