

IPNIX

(One-Year Full-Time MBA)

experience to excellence

Admission Information April 2024 - March 2025















Introduction

Aat its NOIDA Campus, IIM Lucknow offers International Programme in Management for Executives (IPMX). This one-year full-time program is designed for mid and senior-level professionals and prepares them for leadership roles in top management. The IPMX is an internationally acclaimed program and accredited by AACSB and the Association of MBAs (AMBA). It provides the students with all aspects of business education in Indian as well as the international business environment. It accelerates understanding of business at functional and strategic levels and prepares students for the global business environment. Since the inception of IPMX in 2008, twelfth batches have graduated. IPMX alumni today are serving with distinction in senior and top business positions across the globe and playing the influential roles in their organizations.

Objective

- The overall goal of the program is to broaden the core managerial competencies and to enhance the professional growth of students. The specific objectives of the program are:
- to prepare mid/ senior-level professionals for the top management;
- to provide students with the fundamental principles of effective management of modern siness organizations;
- to develop an understanding of the reresponsibilities of business manager, increasingly global nature of social and ecoorders and corporate operations;
- to sharpen diagnostic and analytical skills for effective decision making in complex business perspectives;
- to sensitize students to the issues of cultural diversity and to develop skills for effective management within multi-cultural work environments;

Who should apply

- Business professionals who have intellectual curiosity, leadership potential and the determination to succeed;
- Executives who wish to start their entrepreneurial ventures;
- Candidates wishing to run their family-owned businesses and are seeking global management skills;



- Candidates who are sponsored by their organizations and are seeking leadership skills;
- Candidates who are technical experts and wish to revitalize their career;
- Candidates wishing to prepare themselves for the global business environment and top management roles;
- Business professionals who crave for status and respect in their organizations.



Programme Structure

IPMX consists of 23.5 credits courses, which includes core courses of 14.5 credits, overseas module courses of 2 credits, and elective courses of 7 credits. One credit course consists of 30 hours of classroom contact hours. The program includes non-credit workshops of 40 hours. Thus, the total number of classroom contact hours is 745. It requires 1500 to 2000 hours of self-studies or groupstudies. The core components of the program are as below:

Compulsory courses: An IPMX student studies 16.5 credits of compulsory courses. These courses come from various areas of management education, viz., finance & accounting, marketing management, organizational behavior & human resource management, economics, strategic management, operations management, quantitative analysis, business analytics, IT & systems,

business communications, and legal management. The courses are selected to build a strong framework for advanced business education.

Elective courses: An IPMX student studies elective courses of 7 credits. All the functional areas of management education offer a big basket of elective courses. A student may take courses in her/his chosen area.

International immersion: One core component of the program is an international module at one of our partner institutes abroad. This international module provides the students with an opportunity to experience the international business environment and to equip themselves with the knowledge and perspective relevant to current global business issues through 2 Credit courses and some industry visits. The Sixteenth batch of IPMX (the class of 2023) has visited IESEG School of Management Paris.

Workshops: An IPMX student undergoes workshops on various topics of management education. Some past workshops topics are leadership, data analytics, corporate social responsibility, six-sigma, sports marketing, and entrepreneurship.

Projects and assignments: Projects and assignments are evaluation factors in most of the courses. Many of these assignments and projects are on real-life business problems and play a significant role in learning.







International Immersion

One core component of the program is an international module at one of our partner institute abroad. This international module provides the students with an opportunity to experience the international business environment and to equip themselves with the knowledge and perspective relevant to current global business issues through 2 credit courses and some industry visits. The sixteenth batch of IPMX (the class of 2023) has visited IESEG school of Management Paris.

Career Support

We at IIM Lucknow, NOIDA Campus act as a catalyst and provide the resources to pursue challenging career opportunities through an effective Industry students exchange strategy. One of our key roles is to ensure that everyone receives the information, advice, and



assistance that are necessary to carve their career. It creates an environment where Industry and Students can create a symbiotic relationship.

Eligibility Criteria

- Bachelor's degree in any discipline with a minimum of 50% marks or equivalent CGPA;
- Valid GMAT/GRE/ score, the score must be valid till last date of application;

It is mandatory to submit Official Score card/Test Taker copy (if Official Score card is not yet received) along with the application. You need to submit the GMAT/GRE score card along with the application form. You should also inform GMAC/ETS. Our GMAT code is J39-VT-55 and GRE Designated Institution (DI) Code is 4988.

- A minimum of 5 years of full-time post-qualification (after graduation) managerial experience as on March 31,2024;
- You will be required to make an online payment of INR 5000/- (Non-refundable) towards application fees to complete the application process.

Selection Process

- Candidate fills and submit the online Application Form and upload the copies of documents in support of the attainments mentioned in Eligibility Criteria, and his/her photo;
- The candidate provides the correspondence details of two recommenders who send Letters of Recommendation directly;
- Based on GMAT/GRE scores, candidates are shortlisted for Writing Ability Test and Personal Interview (WAT & PI);
- After Writing Ability Test and Personal Interview are done, the final score is calculated using the GMAT/GRE Score, Academic & Professional Profile, and WAT & PI score.
- The offer of admission is given based on the final score.



Fee

The fee for IPMX: 2024 – 25 is INR 26,00,000 + refundable caution money of INR 20,000 + Alumni Membership Fee of INR 5,000. The fee includes tuition fee, cost of course material, basic accommodation (Single Occupancy Room with a shared washroom) facility on campus, food charges, computing and networking, library services, career counseling, students' activities and convocation. Other limited accommodation (like attached toilet, furnished room with attached toilet and common kitchen) will be available with additional charges.

The fee also includes the cost of academic inputs, travel, visa and stay during the Overseas Module. Expenses for boarding and other incidentals like local transport, internet, telephone, stationery etc. during the Overseas Module, would be borne by the student.

Admission Schedule

The admissions will take place in two phases. A candidate can apply only in either of the two phases. Important dates are given below:

| Activity | Phase 1* | Phase 2* |
|--|--------------|----------------|
| Announcement of the Program: | 16-Aug-2023 | 01-Nov-2023 |
| Last date of submission of completed application | 31-Oct-2023 | 31-Dec-2023 |
| Announcement of Shortlisted Candidates# | 15-Nov-2023 | 12-Jan-2024 |
| Writing Ability Tests and Personal Interviews | 2-3 Dec-2023 | 27-28 Jan-2024 |
| Announcement of Selected Candidates# | 20-Dec-2023 | 15-Feb-2024 |
| Last Date of Acceptance and Submission of Acceptance Fee | 20-Jan-2024 | 15-Mar-2024 |
| Induction and commencement of Program | April 2024 | April 2024 |

*Tentative

Note: # only those candidates who have been shortlisted/selected will be intimated by e-mail, with all the relevant details.

About IIM Lucknow

The Indian Institute of Management Lucknow was established in the year 1984. Since then, IIML has touched millions of lives directly or indirectly through management education and is now a globally recognized institution in this domain. IIML molds its students into value-driven leaders, managers, and global players. The institute undertakes a diverse range of academic activities aimed at creation, dissemination, and application of management knowledge and practice.

About NOIDA Campus

IIM Lucknow took the lead in establishing a satellite campus at NOIDA in 2005, a suburb of New Delhi in the National Capital Region. The NOIDA campus has a full time dedicated pool of faculty having incampus residence facilities for both faculty and the students. In the area of executive education, NOIDA Campus has been developed as a center of excellence. It is the 'IIML way' of contributing to the industry and realizing its vision to remain at the forefront of management thinking and education.

About NOIDA

NOIDA is the hub of commercial and industrial activity. So, the locational advantage of the NOIDA Campus would extend to the learning process where industry-related assignments and real management contexts form an integral part of the course curriculum.



What IPMX Alumni have to say



After serving in the Indian Air Force for over 20 years, I decided to transition to the Corporate world. An MBA was extremely essential to help smoothen the transition and provide me with the much-needed arsenal. IIM Lucknow's 1 Year MBA (IPMX) was an ideal programme at this juncture thanks to the 1 Year format, a campus in NCR ensuring a great connect with the industry, an international immersion in a renowned Business School abroad and most importantly education imparted by some of the finest professors in the Country.

The 1 Year at IIM Lucknow was an experience par excellence. Not only was the in-class learning of extremely high standards, but the out of class interaction with an amazing cohort of over 100 professionals from extremely diverse backgrounds provided extremely valuable insights. While my years in the IAF and the learnings therein play an important role even today in my Corporate Career, I must admit that brand IIM Lucknow and brand IPMX are something that have provided me an edge which I am sure is going to

continue to benefit me in the years to come. -

Jitinder Singh Sekhon, Accenture, IPMX 2019 – 2020



"For me IPMX was once in a lifetime experience, one that helped me explore and learn various facets of professional and personal life which were previously unknown to me. I came in with my own understanding of Analytics as a profession and came out with a broader perspective of where I stand in the vast Corporate ecosystem. In this journey, I was lucky enough to have interacted and gained access to a world class faculty and a very knowledgeable network of Batchmates & Alumni.

The program gave me a relatively rare opportunity to switch my domain and try out a new role that would have been unthinkable to me previously. The fact that I am ready to undergo this program all over again, only exemplifies my love for IPMX, and the high regard it carries in the Industry."

Shivang Sharma, Commercial Banking, HSBC, IPMX 2018 - 2019



"With a decade of professional work experience, I quickly realized that to make sense of business, I needed a Master's degree and IIM's were the natural choice. After much due diligence, I opted for IPMX, the full time one-year MBA program from IIM Lucknow. A tier 1 college, IIM Lucknow's differentiating factors are its wide alumni base, excellent industry connects, and its top-notch faculty from the Operations, Finance, Strategy, Behavioral, and Marketing domain. The much relevant pedagogy of IPMX gave me the required skillsets to make myself relevant and ready for the next phase in my professional career. IPMX is a definite enabler that really gears oneself for the next level of responsibilities in the corporate world.

To summarize, the decision to take a career break and spend one full year at IIM Lucknow pursuing the IPMX program was the best one I have made and would highly recommend aspirational and passionate leaders of tomorrow to go for it."

- Rijit Roy, Accenture Advanced Technology India, IPMX 2017 - 18



"After acquiring professional experience in IT and entry level management, I knew I needed a platform to hone my management skills and business acumen, and IPMX program provided me just that. The program is known not just for its academic rigor and case study-based curricula, but also for the exposure it provides through a wide range of real business problems and holistic personal development that comes with learning from diverse group of intellects. Regular interactions with industry experts and industry visits helps one reset their perceptions and build perspectives. Change is the only constant in life, and I would attribute this program to the transformational change I was able to bring in myself."

- Anusar Gupta, Amazon, IPMX: 2016-17



"IPMX was a great enriching experience for me. The learnings I got from the esteemed professors are extremely valuable and gave me tremendous inspiration and insight. It gave me an opportunity to contemplate my own capabilities and provided a platform to hone my skills for future challenges. The programme and its well-defined curriculum helped me build perspective and a holistic approach towards management, and understand factors which drive business in the global environment. The diverse batch and the fabulous ways of pedagogy made my journey at IIML memorable."-

Devyani Bansal, Jubilant Food Works Limited, IPMX: 2015 – 16



I joined IPMX after more than 6 years of work experience. Unlike my previous learning experiences in school and graduation, IPMX was more focused on experiential learning. Its case study-based learning, periodic quizzes, project activities, international module, experienced professors, guest lectures by industry stalwarts makes the course more interesting & challenging. In a nut shell, the learnings in IPMX have provided me with a structured problem-solving approach which has helped me in every situation in my professional life. With IPMX's inter disciplinary learnings, I was able to make a successful career in Analytics consulting

Nimish Gupta, BCG Omnia, IPMX: 2014-15



"One word that encapsulate my entire IPMX experience is 'Exposure'. First, there is thorough exposure towards learning alternate management functions that can supplement or enhance your prior expertise. Second, with my batch size of 67 and average intake work-ex of 8 years, I got exposed to 536-years' worth of cross-industry insights. Further, mentoring by highly competent faculty from both Lucknow and Noida campuses, gave me the best of both worlds. Finally, the global exposure during the international module was instrumental to my grooming. After working for 10 years in bootstrapped startups, I needed a Launchpad... and I got one!"

- Atul Prashar, Ericsson Global Learning Services, IPMX 2011-12



For further information, please contact

Admissions Office

Indian Institute of Management Lucknow, NOIDA Campus,
B-1, Sector-62, Institutional Area, NOIDA 201 307 (UP) INDIA+91-120-6678481
admission_nc[at]iiml[dot]ac[dot]in