

# INDIAN INSTITUTE OF MANAGEMENT LUCKNOW



REPORT

BATCH OF 2020-22



- Overview
- **▶** Batch Statistics
- **▶** Key Placement Statistics
- **▶** Domain Wise Statistics
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- **▶** The Placements Team
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## **OVERVIEW**

participated in the Placement Drive.



IIM Lucknow concluded its Final Placements for the Batch of PGP36 and ABM17 in a record time of 2 days. The institute completed 100% placements by securing 534 offers for 491 students with top recruiters from across the country. The highest domestic salary offer stood at INR 58 Lakhs per annum, while the highest international salary offer stood at INR 61.59 lakhs per annum. Despite the uncertainties presented by the new variant of the COVID-19 pandemic and huge batch size, IIM Lucknow recorded an average CTC of 31.03 Lakhs and a median CTC of 29 Lakhs offered to the PGP and ABM batch of 2022. The Institute recorded a 19.3 % rise in the average CTC and 23.4 % rise in the Median CTC from last year.

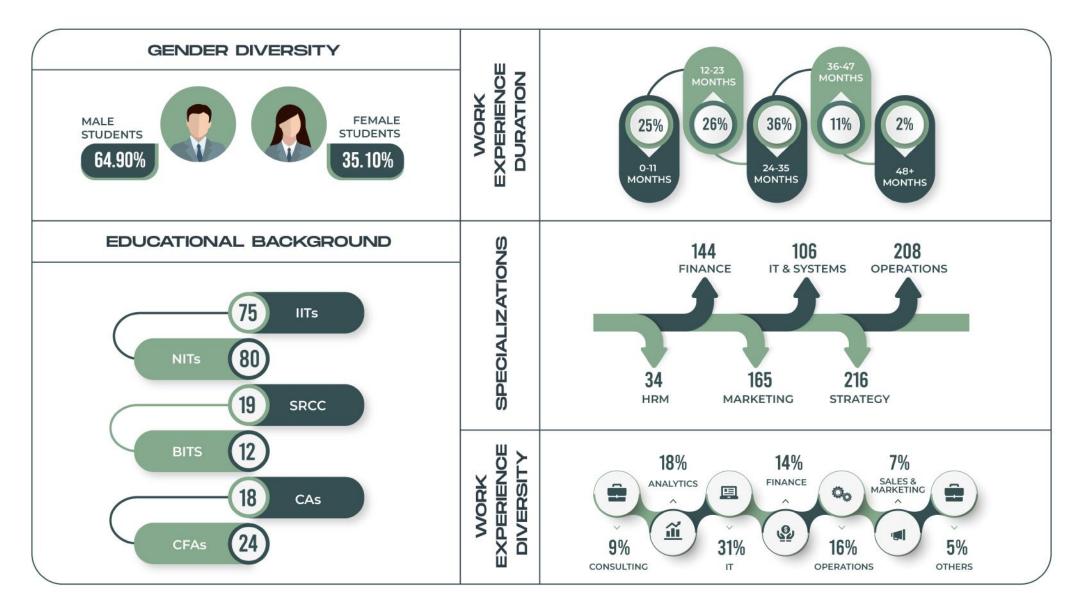
IIM Lucknow final placements 2022 was conducted virtually due to the limitations posed by the COVID-19 pandemic in two tiers: Higher Entry Placement Process (HEPP), for candidates with 12 or more months of prior work experience, and the Final Placement Process, where all candidates are eligible to appear for company processes.

Recruiters from across the country as well as international companies participated in this year's placement cycle. A host of leading recruiters offered a wide gamut of roles to candidates in various domains such as Consulting, Finance, General Management, IT & Analytics, Operations and Sales & Marketing. A sizeable number of prestigious first time recruiters were also efficiently onboarded onto the campus recruitment drive, along with some of the major legacy recruiters extending several offers across diverse job profiles.

IIM Lucknow saw yet another behemoth placement in its legacy of 36 years, the unwavering support of the 150+ recruiters that

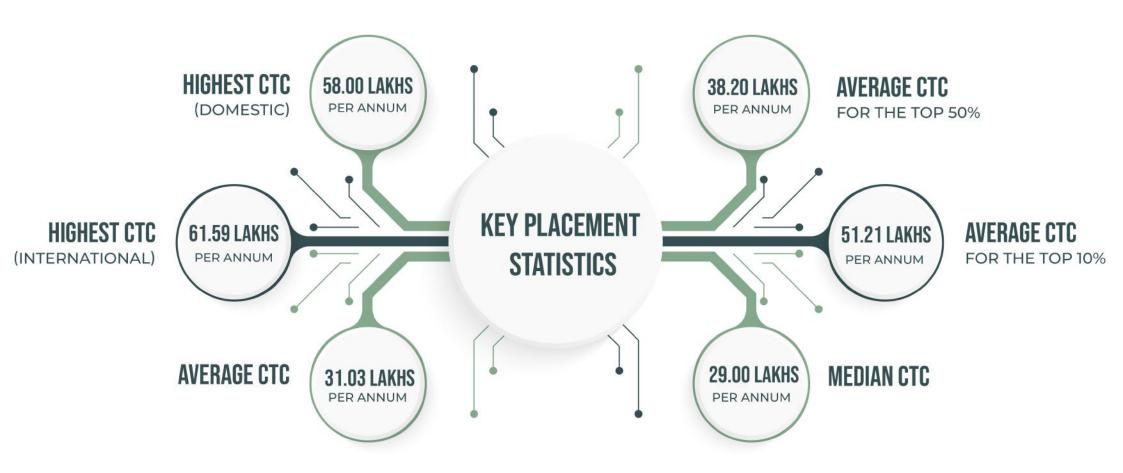
# **BATCH STATISTICS**





# KEY PLACEMENT STATISTICS





# KEY PLACEMENT STATISTICS





# of offers made to the batch

# **DOMAIN-WISE STATISTICS**



#### CONSULTING

HIGHEST SALARY

MEAN SALARY

₹45.00 LAKHS

₹28.96 LAKHS

PER ANNUM

PER ANNUM









Dalberg

KEARNEY

MasterCard Advisors

McKinsey & Company

### GENERAL MANAGEMENT

HIGHEST SALARY

MEAN SALARY

₹61.59 LAKHS

₹28.12 LAKHS

PER ANNUM PER ANNUM

Capgemini





TAS

### **FINANCE**

**HIGHEST SALARY** 

₹53.34 LAKHS

PER ANNUM

MEAN SALARY

₹32.21 LAKHS

PER ANNUM















Premjilnvest

# DOMAIN-WISE STATISTICS



### IT AND ANALYTICS

HIGHEST SALARY

MEAN SALARY

₹58.00 LAKHS

₹35.33 LAKHS

PER ANNUM

PER ANNUM



















# SALES AND MARKETING HIGHEST SALARY MEAN SALARY ₹49.00 LAKHS ₹32.79 LAKHS PER ANNUM PER ANNUM COLGATE-PALMOLIVE P&G Nestlé

**Pidilite** 



HIGHEST SALARY

**MEAN SALARY** 

₹49.00 LAKHS

PER ANNUM

₹29.05 LAKHS

PER ANNUM















**Uber** 



# FIRST TIME RECRUITERS













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Splash





# PAST RECRUITERS/LEGACY RECRUITERS

absolute













































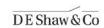


































# PAST RECRUITERS/LEGACY RECRUITERS

















































































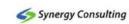




























# SECTOR WISE REPORT



# BFSI SECTOR CONSULTING & GENERAL MANAGEMENT SECTOR

BFSI sector saw participation of companies such as, Alliance Bernstein, Avendus Capital, Bank of America, Barclays, Citi, Deutsche Bank, Goldman Sachs, HSBC, Investec, Lincoln International and Premji Invest, among others. These firms extended offers for their private equity, front end investment banking, equity research, corporate banking, capital markets, private banking, credit risk and consumer banking roles.

Accenture Strategy, Alvarez and Marsal, Bain & Co., BCG, Deloitte, Dalberg, EY, Kearney, KPMG, McKinsey & Co., PwC and were among the top recruiting firms in consulting. The General Management domain saw participation from conglomerates such as Aditya Birla Group, Capgemini, Hinduja Group, RPG and TAS among others.

### FMCG / TELECOM / DIGITAL MEDIA SECTOR

Some of the top recruiting firms were Asian Paints, Colgate Palmolive, Diageo, ITC, Jio, Mondelez, Marico, Nestle, Pidilite, Procter & Gamble, Reckitt, Tata Sky and Vodafone Idea. The roles offered by these companies include sales & marketing, supply chain management, IT, corporate finance, and analytics.

### IT / E-COMMERCE / TECHNOLOGY SECTOR

Major recruiters in the IT/E-Commerce/Technology sectors were Adobe, Amazon, Atlassian, Byju's, Flipkart, Infoedge, MakemyTrip, Media.net, Microsoft, Myntra, Paytm, Salesforce, Splash, Samsung, Uber. In addition to roles in IT/Systems, these firms opened roles in category management, product management, business development, supply chain management, product marketing, strategic alliances, program management and analytics.

## THE PLACEMENTS TEAM



### CHAIRMAN, PLACEMENTS



Prof. Prem Prakash Dewani E-mail ID: placementchair@iiml.ac.in

#### PLACEMENT OFFICE



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